

## **LIFE**

Life is about learning. *Engage full on in Life!*

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**Life provides multiple opportunities to learn.**  
Life is only worthwhile if you learn.  
Contrary to popular belief - ignorance is not bliss!  
  
Seems that many people are afraid to learn.

**To learn one must ask questions and some seem to feel like having to ask questions makes them seem less knowledgeable!**

**The reality is quite the reverse!**

- Learn about the community where you live and work.
- Learn about the people around you.
- Learn about the people in the coffee shop.
- Learn about the people in the grocery store.
- Learn about the person at the gas station.
- Learn about the person at the office supply store.
- Learn about the people you work with.
- Learn about what they like to do.
- Learn about what they are good at.
- Learn about their goals.
- Learn about their dreams.
- Learn about what they like.
- Learn about what they dislike.

When you learn to ask questions and truly take an interest in people  
Life takes on a whole new meaning and will give you the opportunity  
**To really learn about yourself!**

Learn from your experiences - positive or negative.  
Invaluable lessons are hidden in everyone of them.

Learn about your strengths and weaknesses and  
gain new experiences to add to your life!

*Napoleon Hill* shares this –

If you think achieving great heights of success will be easy,  
you either don't understand at all how the process works or you have  
your sights set too low.

Reaching the top of any field is difficult, time-consuming, and often  
tedious.

The reason it isn't crowded at the top is that most people won't do the  
things that are necessary to achieve success.

They are all too willing to give up when the going gets tough.

## **Reaching the pinnacle of any goal, just like climbing a mountain is easier when you have the right skill sets, tools and knowledge.**

The first skill set is being able to ask the right questions.

Just like honing any skill you may not be good in the beginning.  
As you get better and better, the various questions you learn to ask  
become Indispensable tools for you in your pursuits.

The knowledge you gain from using those tools can take you anywhere  
you want to go in life.

Today you will have the opportunity to ask questions, to learn and to  
grow.

Here is the catch.

Kind of like driving a car – we all “rode” in a car for years. Watching how someone else did it.

But what happened when we actually “got behind the wheel”?

**Guess that knocks out sitting and watching as the best way to learn!**

**So today, take action. Start with one person. Stop telling about you and start asking about them!**

**Actually get out there and drive and see the whole new world that opens before you!**

**The right questions reveal everything you need to know!**

Life is about learning.  
Engage full on in Life!



**Ted Henry** has been a full-time network marketer for over a decade. He has a passion for teaching others to live purposeful, debt-free, inspired lives focused on God, family, integrity and service to others. He and his wife are currently in the process of developing a Foundation that will provide funding for Children's Orphanages around the globe. He has a

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