

## Success is Impossible Without Failure

*"I never see failure as failure only as a chance for me to refine my skills"*

by Dale Calvert

870 words | 4 pages

---



***"I never see failure as failure only as a chance for me to refine my skills"***

I don't know where I heard this, or who said it, but I have never forgotten this quote.

Maybe it is just me, but there seems to be more people that perceive themselves as victims now than at any other time I can recall. Not a week goes by that someone doesn't tell me they are hesitant to try a new marketing strategy because of their past failures.

**I just want you to know, it is ok to fail!!**

**In fact *failure is required* for us to ultimately succeed!**

We seem to have become a society of people that are afraid to fail and hold on to past failures in our mind and live them over and over.

Do you remember the TV show Biography aired on A&E? I loved that show. It would share the life and story of successful people. The truth is, most self-made millionaires have failed at projects much more than they have succeeded. The difference is **they persisted!**

*"Nothing in this world can take the place of persistence. Talent will not; nothing is more common than unsuccessful people with talent. Genius*

*will not; unrewarded genius is almost a proverb. Education will not; the world is full of educated derelicts. Persistence and determination alone are omnipotent. The slogan "press on" has solved and always will solve the problems of the human race" Calvin Coolidge*

Please stop beating yourself up for the mistakes and failures of the past, it is ok, it is part of the process. Live, learn and CONTINUE TO MOVE FORWARD!

Throughout history you can find example after example of successful entrepreneurs who just stayed at it, and didn't quit.

Regarding network marketing, some people need to quit. Network marketing is not for 70% of the population, but there are other business models that may be more conducive to your personality and skill sets, personally I am ok with that.

I find it fascinating that many times those that have no success in network marketing end up joining company after company looking for success. Please find a different business model! Companies, don't make you successful, YOU MAKE YOU SUCCESSFUL. Every business model requires education and skill sets. The aspect that makes network marketing so challenging is mindsets are also required if you are going to become a network marketing leader.

**If you are not willing to invest the time developing the right mind sets, then don't waste your time in network marketing. I look at it this way, if you are not willing to read *The Magic of Thinking Big*, and implement those principals in your life, then you don't deserve to become successful in network marketing.**

Helping people develop the right skill sets and MIND SETS is exactly why we started the [MLM TRAINING CLUB](#).

I personally have had the opportunity to spend a lot of time with a lot of self-made millionaire over my life. Everyone of them will tell you they have failed much more than they have succeeded. What do they have in common? They keep the right attitude, they don't become bitter, they don't become victims and they persist!

As Zig Ziglar said *"The only difference between a big shot and a little shot is a big shot is a little shot that kept shooting!"* You cannot let yourself become a victim. We have all been disappointed and let down by people we have trusted, that is just part of life. We have all made decisions we wish we could take back. We have spent time energy and money on business models that didn't work out. You cannot hang on to those negative emotions, you have to let go, and move forward.

I conducted a video training several years ago, but as I always say Truth is Truth. I have no doubt that at different times in your career you will have team members that will need to hear this, You probably have a few right now, I hope you will bookmark this page share it with them.

Part of leadership is telling people what they need to hear and getting the right message to them when they need it. I call it helping them jump hurdles.

## FOREVER A VICTIM, I DON'T THINK SO!

---



**Dale Calvert** started his first business from his parents home at the age of 14. For the past 25 years he has been supporting entrepreneurs and marketing professionals with some of the most powerful training programs in the industry.

MLMHelp.com is Dale's Catalog site featuring training articles, quotes and poems, MLM greeting cards, and more. This is where you can subscribe to Dale's Top Rated Ezine.

Dale Calvert is a 25 year marketing professional. A directory of Dale's websites can be found at [DaleCalvert.com](http://DaleCalvert.com). His new course will teach you

21 Ways to create leads in your local market. You can get all the details at [LocalMLMLeads.com](http://LocalMLMLeads.com)