

## **Taking The Steps For Life Long Learning**

*Taking the first step to further your knowledge is an excellent way to show that you are a leader.*

by **David Feinstein**

1089 words | 4 pages

---



Education is important in any business, no matter if you are running a hot dog stands or a multibillion dollar agency. There are so many different skills and lessons to be learned that may help you uncover answers to problems. Taking the first step to further your knowledge is an excellent way to show that you are a leader.

**Leaders understand  
that new knowledge  
only adds to their personal value,  
to a company, and to society.**

The three most common problem areas in life that we encounter are social, business and life. These areas have their own string of goals and issues that we have to deal with on a regular basis.

Why should I educate myself? Education is a tool or perhaps a key to freedom and from this freedom we can enhance the quality of life for ourselves. Lifelong learning should never be ignored but embraced; there will be new tricks, techniques to help you improve business operations. A single degree is a foundation to build upon. The skills that we learn often complement one another and without a strong suit, we should fold but if we attempt to negate the barrier without education we can only hope to be disappointed.

There are so many skills in business that we need to develop or to improve upon. We can never be perfect but we can master the necessary skills for social, business and life. These skills will teach us tolerance,

understanding, and open up a better flow of communication. Standing in the hallway while others are talking can be a very lonely experience. Take a step towards someone and say something, learn a new trait and become better in dealing with your peers. When we attempt to improve our skills with those around us, we can embrace the changes and learn from mistakes. It is important to understand that life is about encouraging the world to be full of tolerance and patience.

Lifelong learning can be adventurous and take you on different paths to enlightenment.

**The education that we receive is beneficial in more than one way. Putting forth our limitations in the class room does not make us weak but defines us a leader.**

We may feel vulnerable and weak but in reality we are not, considering the lessons that we chose to learn can make a difference. It's your choice to pursue a master's degree or to sit on the couch and boo hoo over a bucket of ice cream. There could be a thousand people in your home to motivate you but if you do not step up to the plate then there is nothing in the world that anyone can do to help you.

Taking the step back to school or attend workshops can be a scary moment but it's for you and no one else. Your knowledge can make you a better person that in turn can secure your income. If you chose to take action, then let no harm's wing hold you back from achieving your educational goals. The aspect of motivation will vary from person to person but keep coming up with reasons.



**David L. Feinstein** has been published by Pro-Publishing Company of California, for a series on Leadership books.

Exposure to business at an early age along with cultivation of artistic talent in writing is the background that David Feinstein brings to his business associates, prospective candidates and audiences alike. His experience throughout his career in sales and marketing and having owned and operated his own international accounting & financial management services company, is a key success factor in helping develop his international notoriety in the network marketing industry.

David and his wife, Ann have been significantly involved in direct marketing and direct sales for 21 years, serving as a distributor (team member), speaker, trainer, Top Leader, and author in the industry on a worldwide basis. Working together, they coach, mentor and train those seeking empowerment, greater self esteem and branding image, and training people seeking financial success and personal life freedom. David and Ann have grown their business that today spans over 40 countries with over 65,000 team members.

For more information go to: [www.AnnandDavidFeinstein.com](http://www.AnnandDavidFeinstein.com)

David & Ann's personal passion of "showing people there's a better way" to market their business lays the foundation for the inspiring and motivating topics they speak and teach on.

Innovative, creative, interactive and dynamic, David & Ann speak on topics in marketing and sales that most professionals find difficult or challenging to understand. Applying their unique and visionary approach easily, safely and comfortably draws audiences in from the beginning and keeps them engaged until the end. Their extensive knowledge in marketing and sales makes these topics easy for audiences to understand, as they address and speak from their personal experience and with authority and passion.

Mr. John Fogg of MLM/Network Marketing, author of *"The Greatest Networker in the World"* has said the following about myself and wife/partner Ann:

*"It's been a looonnngg journey from their "weird" first exposure to network marketing where Ann— a Park Avenue Research Consultant, and David— the owner of an entertainment management firm handling the careers of rock stars such as (the early) Rolling Stones, Led Zeppelin, Michael Bolton, Cyndi Lauper, Phil Collins, and other famous others, found themselves at a meeting full of strange "new agers" from Sunrider— that was*

*21 years ago— to where they are today: Significant six-figure income earners with Agel Enterprises leading an organization of more than 65,000 people in 40+ countries around the world.*

*Above all else, Ann & David are focused on mentoring and leadership. Their combined expertise in recruiting, coaching, training and international development has made Ann & David much sought after direct sales business experts.*

*The Feinstein's approach marries both classic MLM and the technology advances of the Internet and social media. The first people they have their new people speak with are family and friends, they do meetings, build for and around events and David even unabashedly asks people, "Do you keep your business options open."*

*They meet new people through weblogs, electronic newsletters, Twitter and Facebook leveraging their time and global reach. The business is all about relationships and giving value for Ann & David Feinstein... and consistently building their brand."*