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Where Will You Be in Five Years – Leaders are Readers Who Take Action

When you read a personal development book you must read actively.

by **Steve Domitrecz**

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Here are two important questions to consider for tonight; how many personal development books have you read in the past five years? And how many people, of your ambition level or greater, have you met in the last five years?

About 15 years ago I sat in a seminar of several hundred people and heard a great man named Charlie Tremendous Jones

speak. He said *“You are the same today as you’ll be in five years, except two things, the books you read and the people you meet.”*

That same day I went out and bought a copy of The Magic of Thinking Big a book by Dr. David Schwartz.

I hope you understand when I say that since I read the first two chapters of The Magic of Thinking Big my life has not been the same. As much as The Magic of Thinking Big has influenced my life, it’s not the only book I have read in the last 15 years. In fact I have read dozens of books that I remember and probably more that I forgot about.

You see, unlike most people in the audience that night, I believed Charlie Jones and I took action.

How about you? Are you going to take action? Will you decide to believe us and take the action that will improve your life, and if not today, when?

My top 4 reading list:

The Magic of Thinking Big by Dr David Schwartz

Think and Grow Rich by Napoleon Hill

How to Win Friends and Influence People by Dale Carnegie

The Greatest Salesman in the World by Og Mandino

I also learned that there is a trick to reading these books. When you read a personal development book you must *read actively*. It is best to take notes and ask yourself what action can I take to put this idea into action.

In addition to reading many books I've also focused on meeting the right people, including mentors, associates, and peers. To that end, I've attended dozens of business and motivational seminars locally and all across the country. Why? Where else, in one group, can I find the people that are going to help me become the person I need to become to achieve the goals in my life?

Whenever there is business or personal development seminars in your area, go for it. Chamber of commerce, business groups, local college or university, all offer very reasonable one day or half day seminars. Attend them for not only the content they will provide but also for the opportunity of meeting the other people that attend these events. When you meet someone new, don't try too hard at first to sign them up as a distributor.

Instead always look for the opportunity to meet someone

new in your area that has an interest in personal development. They are potential members of your *mastermind group*; they are possible customers, mentors, or future business partners.

So remember what Charlie Tremendous Jones said “*You are the same today as you’ll be in five years, except two things: the books you read and the people you meet*” and remember to “*take some action every day.*”

About ten years ago I met George Madiou, *a man with a plan*. The plan was so simple that it was profound. George wanted to create a library of network marketing knowledge that could help anyone at any level become a better person and a better networker. When I first heard the idea I knew instantly it was a winner. I am proud to be a founder/contributor of the Network Marketing Magazine and I am so proud of my friend George Madiou.

I don’t know where we will be in ten more years but if you stick with us, your life will improve.

Regards,

SteveDom
GOwithSteveDom.com
610 866-0684



Steve Domitrecz a.k.a. SteveDom, became interested in alternative health when he turned 50, some ten years ago. Since then he has researched and experienced dozens of health modalities.

When he is not writing or lecturing, he is building his organic nutritional supplements and skin care. Questions or comments:

stevedom@verizon.net or (610) 866-0684 <http://GOwithSteveDom.com>